

AIPN PAST EVENTS

EA Chapter Holds Event in Lagos, Nigeria, July 2

The Local Organising Committee for West Africa under the Europe-Africa chapter of AIPN hosted its first luncheon meeting taking place in Africa this year at the La Scala Restaurant in Lagos, Nigeria on July 2. Thirty-three members and guests of the AIPN attended. The luncheon speaker was Mr. Markus Droll, Regional Technical Vice President for Shell. Filling in for Ann Pickard, Shell's Regional Executive Vice President for Africa, Mr. Droll spoke on the topic, "The State of the Oil Industry in Nigeria." After reviewing the importance of the oil industry in Nigeria (95 percent of export earnings and 80 percent of



government revenue), Mr. Droll went on to touch on several of the most important issues facing the industry in Nigeria. These include such topics as the Nigerian government's domestic gas and power agenda, the difficult security situation in the Niger Delta, problems in funding Joint Ventures, and the government's current plans to restructure the petroleum industry through statutory reform. Droll explained that despite the many current difficulties and challenges, Shell believes there is a long and bright future for the oil and gas industry in Nigeria, based on a world-class portfolio of potential projects both onshore and offshore.

The LOC for West Africa and the EA Chapter would like to thank Shell for underwriting the cost of this luncheon and would like to invite other sponsors to participate in making future events possible.



Pictured far left - Tom Riddle; pictured above left to right - Chief Richard Akinjide with speaker Markus Droll. Pictured below left to right - Jumoke Akinjide with Soji Awogbade



AIPN Reaches out to World Bank with Workshop on Model Contracts



The Oil, Gas and Mining Policy Division of The World Bank hosted a half-day workshop on the Association and AIPN model agreements for natural gas sales, and gas transportation at The World Bank global headquarters in Washington, DC, on July 8, 2009. Approximately 25 World Bank Staff from the policy division, operations energy sector, International Finance Corporation (IFC) oil and gas investment division, and the International Centre for Settlement of Investment Disputes (ICSID), participated in the session.

Robert Lesnick, AIPN VP of Communications and World Bank Advisor opened and chaired the workshop. Robert discussed how providing access to affordable energy fits within the World

Bank global mission to fight poverty. He stressed that Bank is under continuous pressure to support lower carbon energy developments and was seeking to add focus and support for natural gas development and gas utilization projects within a new Energy Strategy currently under development. Thus the review of AIPN natural gas model contracts was useful and timely to those in the audience who practiced in the sector.

Chris Moyes, President Elect, made a brief presentation on the AIPN. This presentation provided a history of the organization; an overview of the membership; a summary of model contracts; and AIPN networking and educational opportunities. Chris's talk sparked interest in the use of AIPN educational programs to build government capacity in the upstream oil and gas sector in countries supported by the World Bank.

Former AIPN President, Tim Martin, followed Chris by leading a discussion on the use of AIPN model arbitration and dispute resolution language within oil and gas contracts. He also highlighted the annual events co-sponsored by the AIPN and globally recognized dispute resolution organizations. His presentation was especially of interest to the ICSID staff at

the Bank.

Jim Barnes, former VP of Education, ended the workshop by reviewing the model Gas Sales Agreement and Gas Transportation Agreement. Jim, Tim and Chris emphasized that the models seek to be neutral; represent the combined work of the best industry professionals; and save considerable time and money to organizations that use these contracts as a template rather than generating similar agreements from scratch.

A post-session survey of participants indicated that the workshop was very well received. Respondents indicated the quality and content of the discussion was interesting, relevant and beneficial to their work. We hope to have several new World Bank applications for membership to the AIPN, and through the Bank, nominations of individuals from government ministries and national oil companies to future AIPN educational events.

